

# THE TYREX TECHNOLOGY FAMILY TRIBUNE

TYREX SERVICES ♦ MEGLADON  
IREX ♦ SABEREX  
DEATON ENGINEERING

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## FEATURE ARTICLE

### Megladon Group, Ltd. Showcases Technology and Services at the NFOEC, National Fiber Optic Engi- neers Conference:



Representatives from the Megladon and TyRex groups joined over 400 exhibitors to showcase its patented HLC, Harden Lens Contact Fiber Optic Termination process at the eighteenth annual NFOEC conference in Dallas Texas, September 15-19th. NFOEC 2002 is a premier event in the fiber optic industry offering a forum for the sharing of information, experiences and cutting edge developments as well as extensive networking within the industry. NFOEC attracts attendees from purchasing, technical and engineering staff to corporate managers with over thirty-three countries represented at NFOEC 2001.

John Culbert, Megladon President, Andrew Cooper, President of TyRex Group, Ltd., and Angela Sneed, TyRex Marketing Coordinator attended the conference. They provided information about TyRex's Continuous Technology Process and the launch into the RF and Biomedical industries through technology solutions and patented technology, as well as interfaced with large marketing partners. "At TyRex and Megladon we believe we can make an impact on several industries by developing technologies in less time and for a reduced cost that can be utilized by large marketing partners. We also had the opportunity to present upcoming projects which include new technologies in the fiber optics and wireless industries," said John Culbert. In addition to the TyRex marketing activities at NFOEC, the TyRex team had the opportunity to take a pulse of the fiber optic and networking industry and network with some of the most innovative companies in the industry.

## GENERAL INFORMATION

Visit TyRex Companies  
on the Web

[www.tyrexmfg.com](http://www.tyrexmfg.com)  
[www.megladonmfg.com](http://www.megladonmfg.com)  
[www.saberex.com](http://www.saberex.com)  
[www.irexmfg.com](http://www.irexmfg.com)  
[www.tyrexservices.com](http://www.tyrexservices.com)

**TyRex Entrepreneurial University**  
[www.streetsmartmba.com](http://www.streetsmartmba.com)

TyRex Group, Ltd. Corporate Office  
2433 Rutland Dr. #100  
Austin, TX 78758  
Telephone # (512) 615-4610  
<http://www.tyrexmfg.com>

## PRESIDENT'S MESSAGE

### Maintaining the Economic Watch- Planning for 2003

The fall of 2002 for TyRex is a time of some uncertainty, some complexity, but also a time of hope with the embers of a technology recovery beginning to burn. The Family of TyRex Technology companies continues to maintain a position of monthly profitability with little or no debt. Accurately maintaining the economic watch and carefully adjusting production and expenses to projected revenue have allowed the TyRex Technology Family to stay financially healthy and well positioned for the possibility of a technology business sector upturn in the 1st or 2nd quarter of next year. Historically, the bottom of a technical recession is reached at or near the 30 months mark (Jan 2001-June2003). The actual recovery period or upward economic swing has historically had a wide and uncertain time range.

With the expectation of a 2003 technology (not the general economy) recovery, the TyRex Technology Family looks forward with much anticipation to its 2003 Partnering Program candidates' rank advancement. Each October worthy aspiring TyRex partners are nominated by their sponsoring TyRex Partner for the partnering rank advancement. January 1, TyRex's Partners Day, hopefully will be a time of acknowledgement for 4 or 5 aspiring TyRex partners. These rank advancements signify major advances in TyRex management depth, better positioning the TyRex Technology Family for exploiting the business opportunities brought by a 2003 recovering technology economy.

In closing a message to all the TyRex Technology Family members, friends and business associates- *Hold steady the course for 2002. Begin preparing for the 2003 Technology Recovery.*

Andrew Cooper- TyRex President and Partner III

## MANAGER'S VISION

### Thomas Hardt

President, SabeRex Group, Ltd.

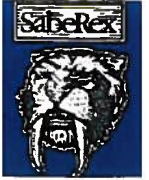
My dream is to build a Special Global Company that will provide the atmosphere, which builds teamwork and expands the personal growth of our most valued asset, our employees. I also dream of being a full service provider to the



electronics industry while providing value to the customer, which equals unparalleled service and quality at all times.

SabeRex's "Pride of the Tiger" includes:

- 1) A Technology Distribution Channel- that serves as the base for the TyRex Technology Family that provides technology and services to be distributed throughout the US and to foreign countries.
- 2) Flexibility to meet the ever changing needs of our customers.
- 3) Ability to produce on time and quality services.
- 4) Project Dashboard- an innovative and effective project management tool that allows customers to view, monitor and track inventory levels, and project schedules and shipments in real time and online.
- 5) Reverse Logistic Programs



## TYREX ENTREPRENEURIAL UNIVERSITY

Classes are still in session for T.E.U. One of the most recent courses, TyRex- A Community with Helping Hands , discussed the power and strength associated with a philosophy found in a "caring heart" with compassion for the community and its people, noting that the people of the company and the people of the community are one and the same. The course covered some deep principles of leadership and principles using "heart" as a business strategy.

## TYREX TECHNOLOGY NEWS

TyRex continues to review a large number of related business technologies. It appears that many important and significant technologies can be sources with limited findings. The most important piece to the technology equation now appears to be the end user marketing of technology products. Currently TyRex's position on technology acquisition remains one centered around strong technical, financial and market analysis. Technology IP acquisitions must correlate to TyRex's financial abilities and self-resources generation expected in early 2003. In the mean time we will continue to develop the OEM marketing channels for new technology products.

## LATEST NEWS

Video Conference Orientation Sessions are now available to new employees. The orientation session is now available on the video conferencing systems that the TyRex family is beta testing. "Meetrix video conferencing is an effect tool for the Human Resource Department because we now have the capabilities to communicate and interface with our new employees with an entirely new method that will allow us to increase our connectivity to all TyRex family employees. This communication tool will help us incorporate the TyRex culture and integrate and acclimate the employees to the TyRex family despite their geographical location," said Scholley Bubenik, VP of Human Resources.

## UPCOMING EVENTS

Great Pumpkin Contest: Rich Burgess, iRex Product Supervisor will be sponsoring the Great Pumpkin Carving Contest again this year. Be sure to check our website, [www.tyrextechfamily.com](http://www.tyrextechfamily.com) for future details.

Ride On Center For Kids, (R.O.C.K.) Rodeo is scheduled for November 16 in Georgetown. Megladon will be sponsoring the event again this year by providing rodeo T-shirts and customized calendars . R.O.C.K. is a non-profit hippotherapy, therapeutic riding program devoted to the special needs population of Williamson and surrounding counties.

## SHINING STARS

This section features some of the TyRex Employees and their outstanding work.



### SabeRex Electronics/Nashville Celebrate One Year Anniversary:

Congratulations to Doug Manning's team in Nashville. (photo-left to right: Amy Johnson, Pamela Hammitt, Doug Manning, Wender Degalo, Eric Nelson, Mike Popaleo and Wade Hollaway) SabeRex Electronics group in Nashville celebrated their first anniversary June 2. The Nashville Electronics group provides Custom Factory Integration services. "Congratulations to our team in Nashville, who has done a spectacular job. Our Nashville employees make up a great team who have always been able to exceed our customer's expectations," said Steve Savage, Division Manager SabeRex Electronics Group.



Volunteers from Megladon and TyRex groups prepare refreshments for Super Soccer Saturday. Way to go guys!

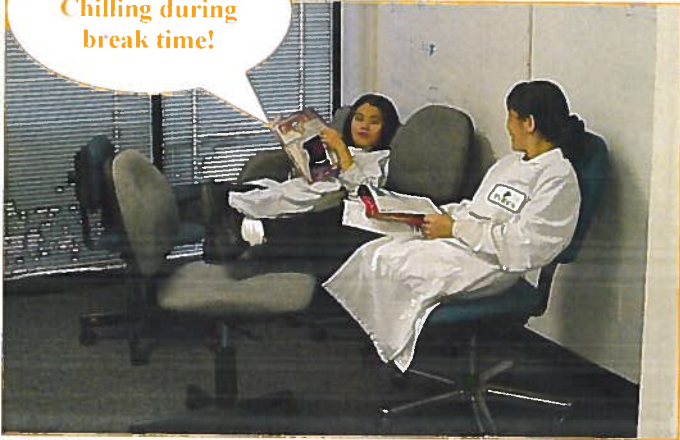


SabeRex Electronics Group, Nashville Tennessee complete one year of quality services to SabeRex customers.

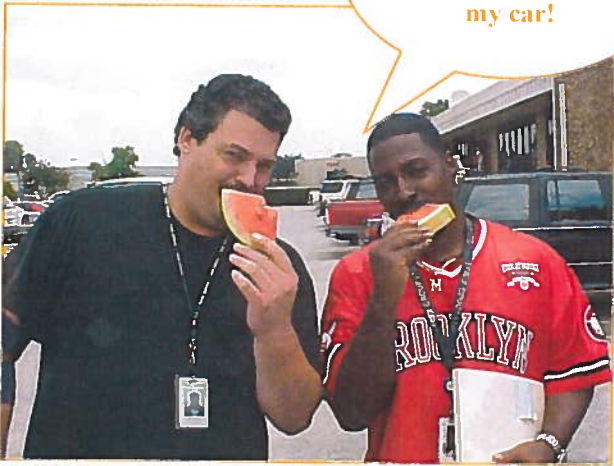


# TYREX TOONS

Caught you...  
Chilling during  
break time!

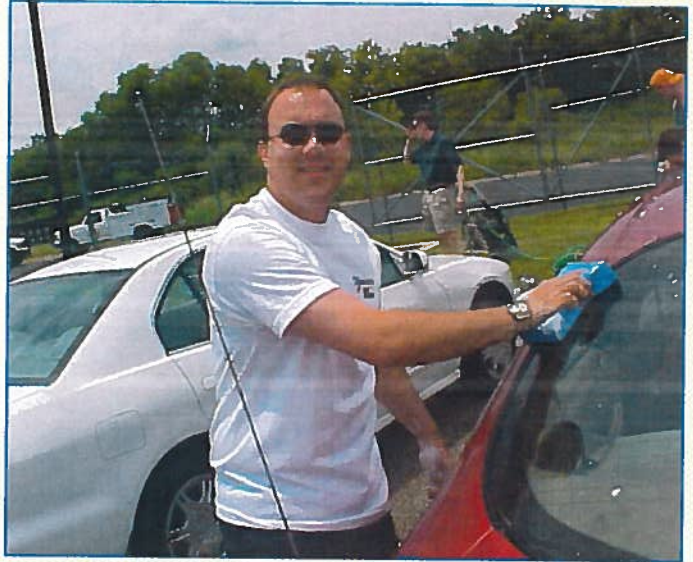


Hey Steve and  
Thomas, you  
missed a spot on  
my car!



# EMPLOYEE CAR WASH

SabeRex Electronics Division and TyRex Services honored their employees with free car washes provided by the management and professional team.



Girls, save some  
watermelon for  
Steve!

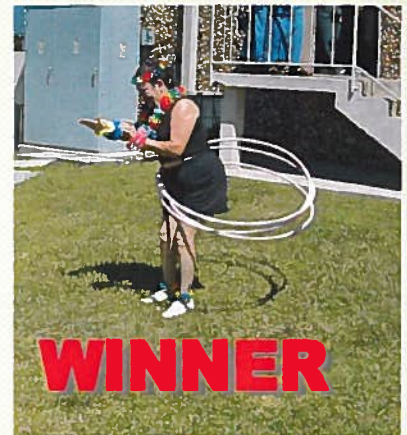
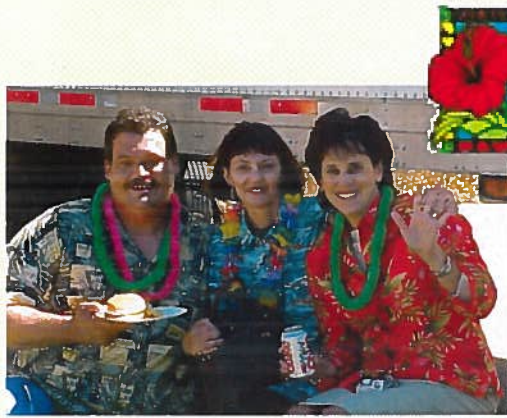


# TYREX HAVING FUN- Hawaiian Luau

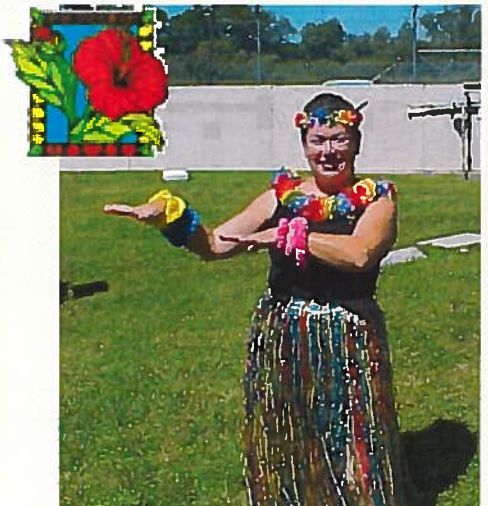
TyRex Services and SabeRex Electronics sponsored a Hawaiian Luau for the employees at Delta Drive facility. The activities included hula hoop contest and contest for best dressed. Employees enjoyed a lunch outdoors in the beautiful autumn weather.



## Best Hawaiian Shirt



## Hula Competition



## Best Hawaiian Dress

# HUMAN RESOURCE UPDATE

## Benefit Contact Information

United Healthcare Medical Member Services: 1-866-873-3902  
www.uhc.com

United Healthcare Dental: 1-877-816-3596

Vision: VSP 1-800-877-7195

Cigna Life Insurance: 1-800-231-1193

Educational Assistance: 1-800-242-8893 ext.3772

Cigna Disability: (both short & long term) 1-800-362-4462

401K: 1-800-835-5095

401K (Spanish): 1-800-587-5282

Administaff Benefit Specialist: Cherry Green 1-888-917-9038

## Administaff Employee Assistance

Log onto [www.administaff.com](http://www.administaff.com) today to view the Employee Service Center where you can access your payroll information, obtain frequently requested forms or contact Administaff Services Providers regarding questions or services.

Get started today by creating your account. Select the Employee Service Center on the Administaff website listed above. Follow the screen prompts to create an account and select a personal user name and password.

Visit the TyRex Employee Web Site at [www.tyrextechfamily.com](http://www.tyrextechfamily.com) to view the latest news, information and photos of the TyRex Family

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## HAPPY BIRTHDAY

### September

3- Clarice Birkett  
5- Pam Hammit  
6- Bonnie Meyer  
11-Frank Gonzalez  
11-Manny Gonzales  
13-Joe Baumgartner  
16-Alex Flores  
19-Brian Nesuda  
21-Davey Douglas  
22-Tim Harper  
27- Andrew Cooper  
28-Douglas Manning

### October

2- Lewis Wald  
7- Greg Berry  
8- Jason Bostic  
9- Chris Comfort  
14- David Prather  
22- John Sauncoucy  
29- Scholley Bubenik  
29- Cynthia Parker

## WELCOME TO THE TYREX FAMILY

Cole Allbritton  
Travis Beard  
Kelly Fuller  
Eric Metzger  
David Prather  
Rod Rodriguez  
Debi Ulm



The Company Picnic will be held September 28th at Shady Spring Party Barn for the Austin Employees and for the September 21st at Centennial Park in Nashville. This is a time for employees to share with their families the spirit of TyRex and for TyRex to show its appreciation to the employees and their families.



# COMMUNITY CITIZENSHIP

**SabeRex Receives Recognition for Back To School Clothing Program:** The Austin Travis County Mental Health Mental Retardation Center presented plaques to Tom Comfort, PCB SabeRex Product Group Manager and to the SabeRex Group, Ltd. in appreciation of their dedicated service and generous donations for the Back To School Clothing Program. Tom chaired this community citizenship program in coordination with the Tarrytown United Methodist Church and this year the event was again successful, providing clothes for over 100 children. Employees from the TyRex family assisted Tom with this project by providing monetary donations and shopping for the children. Each child received one week wardrobe consisting of clothes, shoes, undergarments and a backpack. Tom hopes to expand the program next year by increasing the number of children clothed to 200. Tony Rea, SabeRex Nashville Product Supervisor, plans to offer the program in Nashville next year.

## **Super Soccer Saturday**

The Austin Soccer Development group conducts Super Soccer Saturday, which is an annual event that raises funds for scholarships for children who wish to play soccer. John

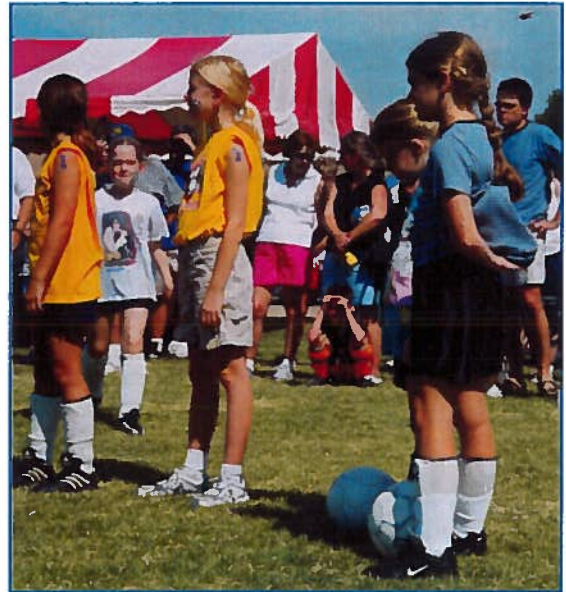


Culbert's Megladon team spearheaded this community citizenship program. This year the event was held at Cook Elementary on August 24th. Megladon and the TyRex Team provided refreshments for the children and sponsors which included hot dogs, chips, cookies and lemonade. TyRex cooks were Judy Rock, John Culbert, Thomas Hardt, Reina Wiatt, and John Bosch. At this event TyRex presented an appreciation award to Jon Ellis, Willis Graves and Associates, for his support to the North Austin Soccer Association.

**iRex Sponsors Racing for Kids:** Members from the iRex team recently visited Cook Children's Medical Center in Dallas with Robbie Buhl IRL Race Car Driver. Matt Ache, iRex President, Trey Hall, Account Executive and Angela Sneed, Marketing Coordinator distributed goodie bags while Robbie signed autographs for the children. Robbie is the national spokesperson for Racing For Kids Foundation, which strives to use the popularity of sports car racing to bring attention to the health care needs of children. iRex also donated \$1,000 to the hospital.



Tom Comfort, Dottie Daggett and Barth Lawhon display the items purchased for the Back To School Clothing Program



Left: John Culbert, John Bosch and Thomas Hardt at Super Soccer Saturday.  
Top: Young athletes prepare for soccer instruction.



iRex presents a check for \$1,000 to Cook Children's Medical Center in Fort Worth Texas.

# FEEDBACK

*We would enjoy hearing from you, our TyRex customers and vendors. Send us an E-mail at [hr@tyrexmfg.com](mailto:hr@tyrexmfg.com)*

## From our community

Dear Tom,

Please pass the enclosed letter along to all of your staff who made monetary contributions and who shopped for the Back to School Program. Once again, we've been successful and made a lot of children happy.

Sincerely,

Wanda S.

Tarrytown United Methodist Church

Dear Back to School Shoppers,

WOW! Words cannot express how wonderful each of you are. We started out behind schedule this year and madly continued on that path to the finish line. But did that stop any of you? No! Each of you came through like the champs you are...struggling to discern sizes, color and style preferences; racing from store to store to find the best bargains and thus the most clothes for the money for each child; putting it all together and getting it delivered to the Mental Health Mental Retardation Center. All of this and on a tight time line to boot.

No amount of words can ever begin to say thank you. Rather, I'll share a couple of stories with you that the MHMR shared with me: One family of children laughed and danced around holding their new clothes up against their bodies for "sizing", while a mother cried tears of joy. Children from another family came in for their regular counseling session the evening of their first day of school. They were dancing around and showing off their new shoes to all the therapists.

These are just a few of the many, many great stories. And from her, the kids, myself and Dawn a GREAT BIG THANK YOU TO ALL.

Dear Matt,

Thank you so much for all of the wonderful goodies that you provided for the enjoyment of our patients. Everyone really enjoyed the visit and we appreciate the entire group's donation of time and resources. It is because of our community partners like you that we are able to provide such quality service for patients and their families. Your investment truly made a difference in the lives of children. I hope this was a rewarding experience for you as well. I look forward to working with you again.

Many Thanks,

Elizabeth

Cooks Children Hospital

## From our employees

Dear TyRex Technology Family,

I would like to take the time to thank everyone who either shopped for the children or donated money for the children's clothing program. In many cases our employees did both. I would also like to especially recognize Dottie Daggett for shopping for an entire family which included eight children. Dottie, you did an exceptional job. I had the opportunity to meet one of the children that received the clothes and one of the parents. The parent's gratitude and the child's joy inspired me to expand our program 100% next year. Next year we will seek corporate sponsorships from our community and our goal will be to clothe over 100 children. We also plan to begin this program in Nashville under the leadership of Tony Rea. So let's get ready for next year because we have quite a rewarding challenge ahead of us. Again, many thanks to all of the TyRex team for your combined efforts in making this project a true success.

Tom Comfort

Product Group Manager, SabeRex PCB Group



Robbie Buhl, IRL Race Car Driver, greets children at Cook Children Medical Center at the Racing For Kids Event sponsored by iRex.