



The Tribune

3rd Quarter 2016



TYREX[®]
GROUP, LTD.

TyRex Gets Innovative with TekRex

After nearly 22 years of successful business thriving solely in the technical electronics service space, TyRex recognizes that electronics markets are changing - and that change is happening at an accelerated rate. In response to these changes, a new development arm has been launched called TekRexSM. This independent but related business will help accelerate new and innovative opportunities to market in four key areas: Parts, Products, Projects and Programs. Given the day-to-day operational demands placed on the TyRex businesses, this separate entity will provide a much-needed outlet for unleashing the creative ideas that could not be put into their internal business operations.

The first "Ah ha!" moment was to look at traditional research and development (R&D) in a new way, by focusing on the development. Most market research and a large majority of technical research is now done on the internet, and not in

a traditional physical R&D work area. The second "Ah ha!" moment was the realization that TyRex business entities had already reached the development phase with most of the research completed - the only problem was bandwidth! Our teams simply didn't have the time to work on the innovative ideas which could expand product offerings or new service capabilities.

Fortunately, TyRex has nurtured and embraced a culture of creativity and innovation over more than two decades, and has created expertise in many areas of light and special technologies. TekRex is responsible for building on that foundation to develop and bring to market extremely capable and competitive technical products and services. As a result, this new focus should enable the TyRex family businesses to prosper for many years to come. Led by a special, separate research group and the development capabilities of TekRex, our business family is looking forward to an extremely exciting future!

President's Message

Andrew Cooper, President of TyRex Group, Ltd.



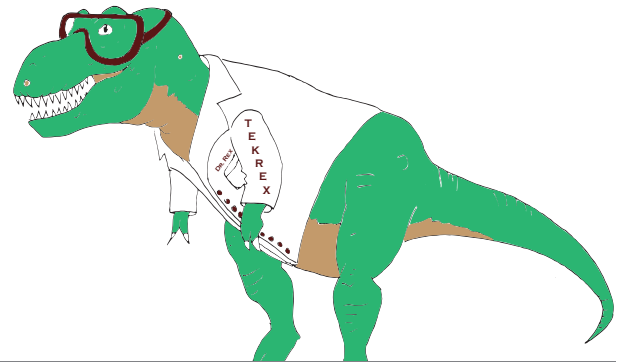
The TyRex Technology Family is changing! But by the looks of the latest TyRex Tribune, we still have the same core values. Let me explain.

After nearly 22 years of focusing on being the best technical electronics service provider possible, TyRex is needing to find a new direction in order to remain financially viable and - most importantly - relevant in today's business environment. Over the years, after first establishing our financial viability we have always invested in our business foundation with new innovations and advanced technical capabilities. This investment has led to our existing expertise in six (6) light technologies and five (5) specialty technologies. The sole responsibility of TekRexSM, our latest TyRex-related entity, is to develop the ideas and innovations in these areas - first internally within the TyRex Family, then searching externally for new leading-edge technologies for the existing TyRex entities.

On the other hand, as you can see in the other sections of the Tribune, the TyRex Family continues to reach out in so many ways to our communities and especially the youth of our communities. Our commitment to share our success with our business family is as strong as ever.

I want to personally congratulate John Sansoucy, Rich Burgess and the iRex Custom Cable TEAM for receiving two National Instruments (NI) awards this year. The number of awards received over the years by iRex from NI is becoming impressive. And of course, a special thanks to National Instruments for being such a great business partner. In closing, I want to express how excited I am about the future of our TyRex

Family. Can there be any coincidence that TyRex just received its second trademark – **Special by Design™**?



The logo for TekRex was designed by our own Fabricio Aleman!



John Sansoucy and Rich Burgess show off NI awards.



Andrew Cooper stops by to show support at Donation Day.

Summer Interns Make A Lasting Impression



As a company devoted to community citizenship, at TyRex we welcome our responsibility to help develop and train our future leaders. This summer proved to be a perfect opportunity to impart 21 years of business knowledge into three bright interns. Charles Martin (mechanical engineering major at the University of Houston), Justin Williams (economics major at the University of Texas) and Miguel Ramirez (computer programming major at Austin Community College) all proved to be immensely helpful during their time with the TyRex family, bringing energy and fresh ideas that helped make a real impact on our business.

Provided with their extra hands and eagerness to learn, we have been able to explore areas of research and development that may have struggled to find resources without this summer program. Focusing on areas like 3D printing, virtual currency and software development that represent the future of our companies, their hard work proved that time spent with TyRex has been mutually beneficial. While these three young men were able to learn what real-world business looks like and get a leg up on their careers, we can truly say the time they spent with us was entirely our pleasure!

"This internship has given me experience in my degree field, allowing me to see how the business world operates."

– Charles Martin

"I feel like I've been a part of a real company, responsible for tasks that will be used and experienced by hundreds of individuals."

– Miguel Ramirez

"As corny as this may sound, the people that I've worked with have been my favorite part. Everyone has been extremely welcoming and helpful; I never once dreaded coming into work."

– Justin Williams

Follow TyRex Online!

Did you know? The stories from the TyRex Technology Family that you're reading in this very Tribune, along with many other updates and all types of news, can be found on our social media channels! "Like," share and connect with all of our companies on Facebook, Twitter, LinkedIn, and YouTube - check the bottom of each company homepage for links. Whether you're an employee, customer or business partner, keep up with all things TyRex as they happen!

**CONNECT
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visit any of our company websites to connect with us on social media today



Employee Spotlight: DLi's Justin Lemon



Technical Sales Consultant Justin Lemon celebrated his fourth year with Digital Light Innovations (DLi) this month. During his time here, Justin has helped develop a role now vital to the company's success. From sales transactions to technical support, Justin has been a key player in them all, including being the face of DLi's successful YouTube channel.

After having gained his Bachelor of Science in Psychology at Texas Christian University (TCU), Justin took the path less travelled and discovered an interest in advancing technologies. Through his desire to succeed and an unwillingness to be intimidated by things he has yet to understand, Justin found himself carving out a unique role with DLi and growing in his knowledge of DLP® technology.

Outside of his role with DLi, Justin is skilled at creating succulent arrangements, a talent that has led to designing living displays for bars and restaurants in the local area. Justin also taught himself music production and sound engineering at a young age – skills that built his confidence to follow his passion for technology.

A great asset to the DLi team since his arrival, Justin has made a positive impact on the entire TyRex Technology Family and its future.

iRex Continues to Impress

National Instruments (NI) recently visited iRex to present them with the 2016 Quality Award and the Tier 1 Supplier Award. To secure these distinctions, iRex earned an exceptional Scorecard Performance across four consecutive quarters in the areas of quality, supply assurance, pricing and customer service / support. NI's scorecard included comments like, "Good and prompt communication!," "Great support on shortage activity!," and "Nice score again, try to stay in Tier 1!"

John Sansoucy, iRex's Senior Account Executive, accepted the awards on behalf of the entire iRex team. iRex received their first Quality Award in 2008 and their first Tier 1 Supplier Award in 2010. The team now has their sights set to increase their scores and win the Best in Class Award.

In addition to the outstanding awards, iRex also received a letter of appreciation from Heidi Frock, Section Manager, PXI Platform Hardware at NI.

In the letter, Heidi wrote, "Please extend my utmost appreciation to your team that saved a high-profile project this week. We are extremely impressed with the support that Elisa and Denny gave us on such short notice. We will definitely be singing your praises here in the PXI Platform R&D group for weeks!"



NI team members thank iRex for their fantastic work!

Community Citizenship

TyRex Goes Back to School

Twenty TyRex Family members teamed up this year to send a group of kiddos in need back to school in style! Through a partnership with Tarrytown United Methodist Church, teams of two knocked out each student's back to school list. Teams took time out of their lunch breaks or weekend to hit the stores. Each team was assigned a specific student from ages 6 to 17 to buy five outfits and other school essentials. Thanks to everyone who supported this fun community service project!



TyRex employees get ready to shop at Target.



Stephanie Martinez making sure she gets the essentials.



Teams getting things ready to deliver to their students



Back to school goodies get packed and ready to go!

Technology Blvd. Donation Day Once Again a Success

Big thanks to the Technology Boulevard neighbors and TyRex Family members who helped make our third Donation Day a huge success! Our blood drive met our goal of 18 whole blood units for The Blood and Tissue Center of Central Texas, we sent Austin Goodwill back with 2.5 huge bins full of donations, plus our collections for Central Texas Food Bank and schools supplies for SAFE Austin surpassed all our expectations.



Christine and Amy drop off their fun donations.



Goodwill, SAFE and Central Texas Food Bank bring in donations.

Kudos & Acknowledgments



iRex and West Austin Rotary donated 50 backpacks for back to school!



Thanks to George and Shannon for their help with the move!



TyRex partners celebrate iRex's million dollar month!



Paul and Daniel grill up some Independence Day burgers.



Keith Smith gets his PET ready for Sierra Leone.



Jeff Walton is now certified to operate a forklift!



KC Bordonaro with the new TyRex employee of the month award!



School supplies collected for students at Gause ISD.

Employee Milestones & Notes

Birthdays

JULY

14 John Bosch Jr. (TyRex)
21 James Pelley (SabeRex)
25 Fabricio Aleman (iRex)
28 Xiaoyan Wei (Saber Data)

AUGUST

1 Ray Wells (iRex)
3 Kevin Alwell (TyRex)
3 Angela Roush (SabeRex)
6 Tim Lewis (Megladon)
8 Rick Peloquin (Saber Data)
10 Christine Mafana (DLi)
14 Donna Phillips (Megladon)
24 Kenneth Rector (SabeRex)
25 Van Nguyen (iRex)

SEPTEMBER

5 April Gurney (Megladon)
11 Frank Gonzalez (iRex)
12 Nathan Bosch (TekRex)
18 Keith Smith (TyRex)
27 Andrew Cooper (TyRex)

Happy Birthday!

Anniversaries

JULY

2 Hoang Lu15 Years
7 Alma Martinez 2 Years
24 Angela Roush10 Years
25 Maria Moreno11 Years
30 Frank Gonzalez17 Years

AUGUST

1 Kristen Puckett 2 Years
4 Maria Jaimes19 Years
11 April Gurney13 Years
27 Stephanie Martinez 3 Years

SEPTEMBER

13 Cynthia Ferrell16 Years
15 Donna Phillips1 Year
15 Van Nguyen 2 Years
15 Ronneece Hall 2 Years
24 Jon Roesch 8 Years
30 Maria Aviles 3 Years

Happy Anniversary!



Kenny Rector(SabeRex) shares a laugh with TyRex leadership.



iRex President Matt Ache celebrates 20 years with TyRex!

Follow all of the TyRex Technology Family companies on Social Media!





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dlinnovations.com



irexmfg.com



megladonmfg.com



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saberex.com

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12317 Technology Blvd., Ste. 100
Austin, TX 78727
(512) 835-1200
tyrexmfg.com

Edited by Joel Coffman, Devan Flores, Vikki Rosploch and Mike Forcucci. If you have news or something you would like to include in this newsletter, please send an e-mail to news@tyrexmfg.com.



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